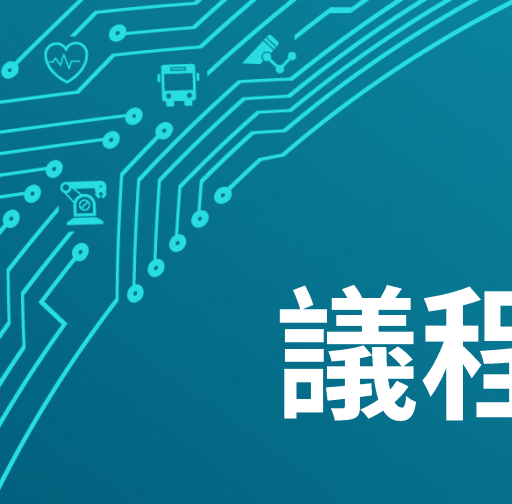




# 2025第四季營運簡報

2026年3月23日





# 議程

- 一. 2025第四季財務結果及業務摘要
- 二. 營運展望
- 三. Q & A

# 免責聲明

本次法說會提供之簡報包含前瞻性陳述，內容包含本公司財務狀況、未來擴張計劃及公司策略等訊息。此前瞻性陳述係基於本公司目前可得資訊對未來事件的期望和預測，儘管本公司認為該期望和預測具合理性，但此類前瞻性聲明仍涉及風險及不確定性。

鑒於這些風險、不確定性及假設，前瞻性事件可能不會發生，且本公司實際結果可能與這些前瞻性聲明中的預期存在重大差異。若因未來實際結果與預期狀況有重大差異，須公開更新或修改任何前瞻性陳述，本公司將不承擔此責任。



# 一. 2025第四季財務結果及業務摘要

# 合併綜合損益表摘要

單位：新台幣千元

|                 | 2025年第三季    |        | 2025年第四季    |        | 2024年第四季    |        |
|-----------------|-------------|--------|-------------|--------|-------------|--------|
| 銷貨淨額            | 2,651,224   | 100.0% | 2,862,049   | 100.0% | 2,913,733   | 100.0% |
| 營業成本            | (1,979,359) |        | (2,201,665) |        | (2,048,872) |        |
| 營業毛利            | 671,865     | 25.3%  | 660,384     | 23.1%  | 864,861     | 29.7%  |
| 營業費用            | (525,218)   | -19.8% | (709,199)   | -24.8% | (585,097)   | -20.1% |
| 營業淨利            | 146,647     | 5.5%   | (48,815)    | -1.7%  | 279,764     | 9.6%   |
| 營業外收支及費用        | (251)       |        | (6,183)     |        | 26,496      |        |
| 稅前淨利            | 146,396     | 5.5%   | (54,998)    | -1.9%  | 306,260     | 10.5%  |
| 本期淨利            | 106,307     | 4.0%   | (55,713)    | -1.9%  | 237,389     | 8.1%   |
| 本期淨利歸屬於母公司業主    | 75,265      | 2.8%   | 1,953       | 0.1%   | 179,744     | 6.2%   |
| 基本每股盈餘(NT\$)(a) | \$0.66      |        | \$0.01      |        | \$1.57      |        |
|                 | 114,488     |        | 114,488     |        | 114,488     |        |

(a)基本每股盈餘以加權平均流通在外股數計算(千股)

# 合併綜合損益表摘要

單位：新台幣千元

銷貨淨額

營業成本

營業毛利

營業費用

營業淨利

營業外收支及費用

稅前淨利

本期淨利

本期淨利歸屬於母公司業主

基本每股盈餘(NT\$)(a)

YTD  
2025年1-12月

10,875,946 100.0%

(8,046,418)

2,829,528 26.0%

(2,309,935) -21.2%

519,593 4.8%

(63,857)

455,736 4.2%

329,092 3.0%

285,365 2.6%

\$2.49

YTD  
2024年1-12月

9,489,486 100.0%

(6,814,772)

2,674,714 28.2%

(2,016,863) -21.3%

657,851 6.9%

(5,847)

652,004 6.9%

493,035 5.2%

396,611 4.2%

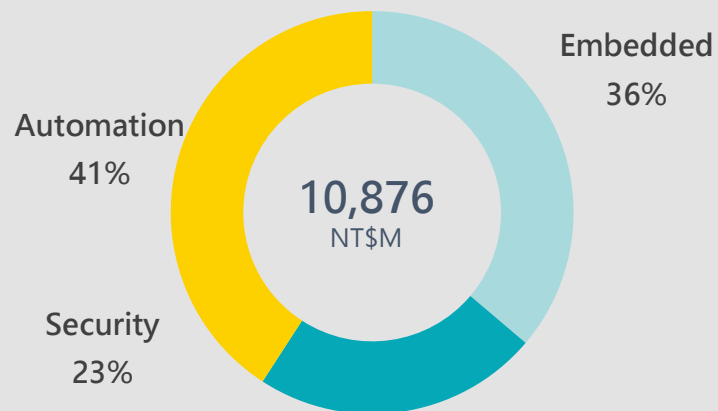
\$3.46

(a)基本每股盈餘以加權平均流通在外股數計算(千股)

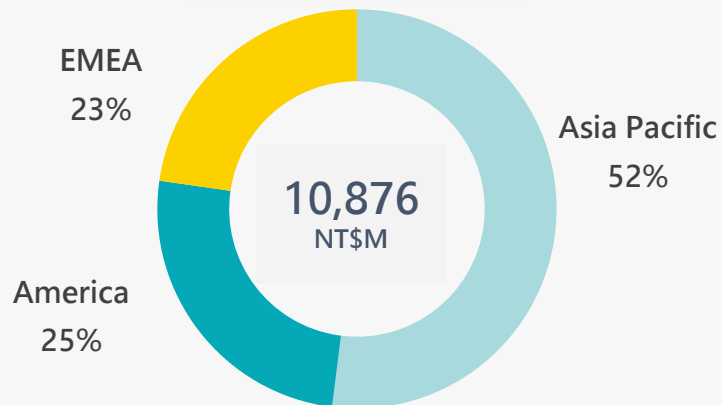
114,488

114,488

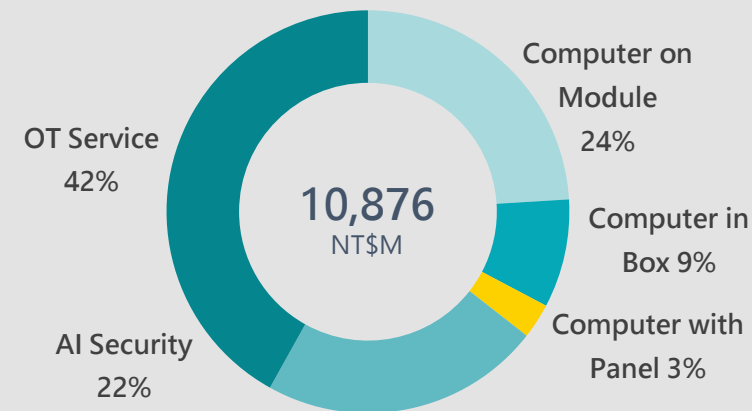
2025 應用



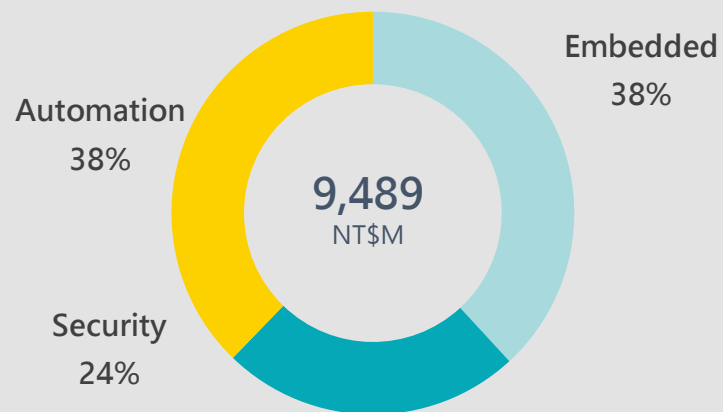
2025 區域



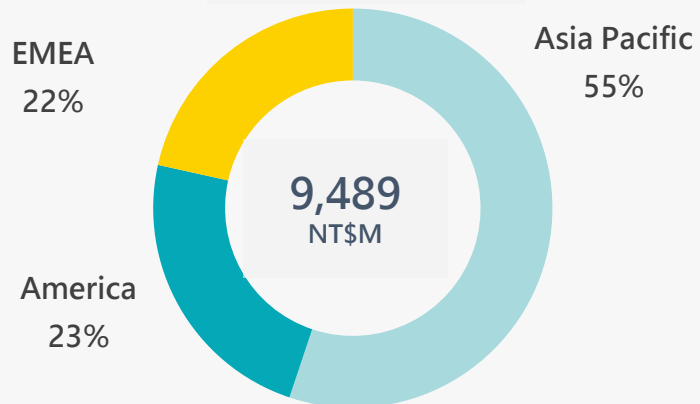
2025 產品



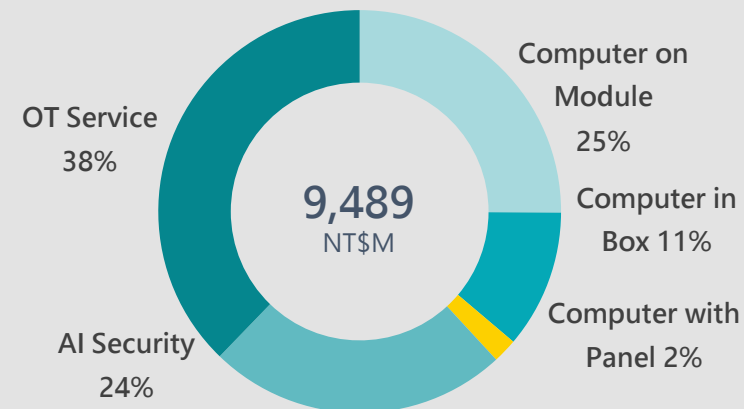
2024 應用



2024 區域



2024 產品



# 合併資產負債表摘要

單位：新台幣千元

|                   | 2025.12.31 |      | 2025.09.30 |      | 2024.12.31 |      |
|-------------------|------------|------|------------|------|------------|------|
| 現金及約當現金           | 2,403,301  | 19%  | 2,155,736  | 18%  | 2,512,850  | 21%  |
| 應收票據及帳款(含關係人)     | 2,044,914  | 16%  | 1,874,370  | 15%  | 2,275,487  | 18%  |
| 存貨                | 2,517,513  | 21%  | 2,365,640  | 20%  | 2,079,464  | 17%  |
| 不動產、廠房及設備         | 2,173,157  | 18%  | 2,201,856  | 19%  | 2,287,843  | 19%  |
| 總資產               | 12,356,077 | 100% | 11,838,682 | 100% | 12,338,424 | 100% |
| 流動負債              | 4,635,956  | 38%  | 4,046,922  | 34%  | 4,224,426  | 34%  |
| 非流動負債             | 2,018,181  | 16%  | 2,078,257  | 17%  | 2,276,771  | 19%  |
| 權益總計              | 5,701,940  | 46%  | 5,713,503  | 49%  | 5,837,227  | 47%  |
| 每股淨值 (NT\$)       | 29.72      |      | 29.47      |      | 30.67      |      |
| 每股淨值以流通在外股數計算(千股) | 114,488    |      | 114,488    |      | 114,488    |      |

# 重要財務指標

|              | 2025.12.31 | 2025.09.30 | 2024.12.31 |
|--------------|------------|------------|------------|
| 應收帳款週轉天數     | 74         | 71         | 82         |
| 存貨週轉天數       | 121        | 104        | 127        |
| 應付帳款週轉天數     | 78         | 75         | 69         |
| 營運資金週轉天數     | 117        | 100        | 140        |
| 權益報酬率(年化)(a) | 5.7%       | 8.9%       | 9.1%       |
| 流動比率         | 159%       | 170%       | 170%       |
| 金融負債比率 (b)   | 26%        | 26%        | 27%        |

(a)採年化稅後損益/平均權益總額

(b)金融負債包含長短期借款



## 二．營運展望

# 邊緣AI時代：總持有成本（TCO）成為關鍵

**30%**  
可見成本

初始採購成本

- Hardware Purchase Price
- One-time Software Licensing

**70%**  
隱藏與  
長期成本

## 高TCO因素



### OPERATIONAL DOWNTIME

Factory Line Stoppages, Revenue Loss



### RECERTIFICATION & RE-DESIGN

Forced by Component EOL (1-3 yr cycles)



### MAINTENANCE & FIELD SERVICE

Technician Dispatches, Spare Parts Inventory



### SHORTER LIFE CYCLES

Frequent Hardware Refreshes

## DFI

提高品質，降低TCO

- ✓ 產品長生命週期
- ✓ 工業強固設計
- ✓ 24/7 穩定運行

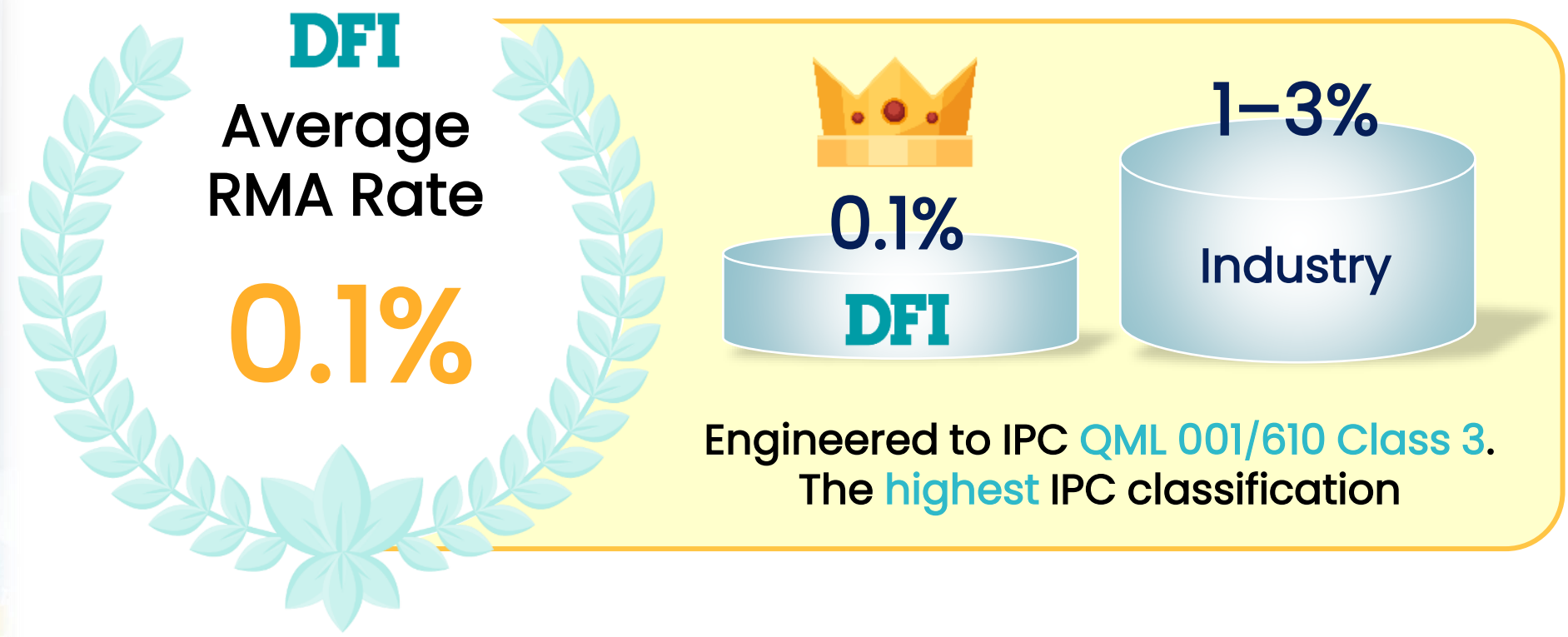
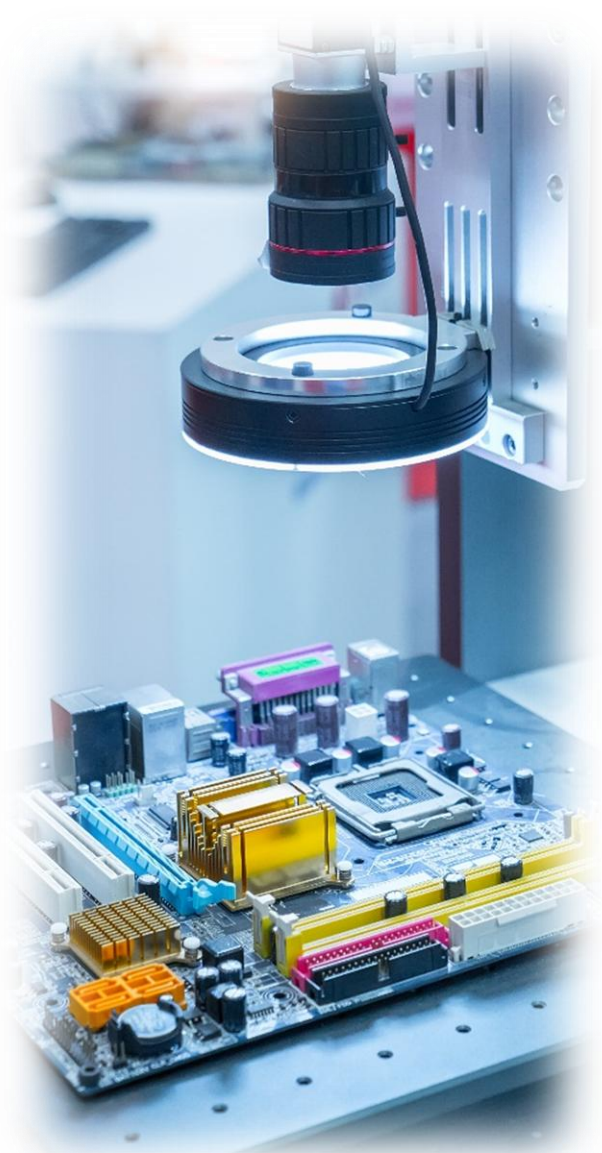
# MIT 製造擴展：實現高效率邊緣AI部署

- Taiwan expansion through 2026
- Board-to-system integration
- Scaled manufacturing capacity
- Stable long-term operation
- Faster Edge AI deployment
- Simplified lifecycle management



|                           | VIETNAM -<br>Hanoi                                                                                    | CHINA<br>- Suzhou                                                                     | TAIWAN<br>- Taoyuan                                                                   |
|---------------------------|-------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|
| Manufacturing<br>Capacity |                    |    |    |
| PCB Assembly              |                   |   |   |
| System Assembly           |                  |  |  |
| Global Supply Chain       | <ul style="list-style-type: none"> <li>• Global Sourcing</li> <li>• Customer's Consignment</li> </ul> |                                                                                       |                                                                                       |

# 0.1% RMA 率：我們的品質承諾



# Cyber Resilience Act

## 網路韌性法案



- Secure-by-design development (IEC 62443-4-1)
- Hardware-rooted security through BIOS, firmware, and TPM integration
- SBOM and vulnerability management for regulatory transparency
- Supporting secure deployment and long-term system stability
- Preparing for EU Cyber Resilience Act (CRA) requirements
- Helping customers lower security, compliance, and lifecycle TCO

# DFI 邊緣AI平台：NVIDIA Jetson x GMSL-解鎖高速、長 距離 AI 視覺應用



## Unlocking High-Speed, Long-Distance AI Vision

Powered by the NVIDIA Jetson Orin platform, this series delivers up to 275 TOPS of AI performance. It features comprehensive GMSL2 support, enabling low-latency, long-distance (up to 15m), and anti-interference high-resolution video transmission for critical industrial applications.





# 三. Q & A

**Thank you**